

# Joe Kuvetakis, *Broker*

JOHN CUMBELICH & ASSOCIATES

Joe Kuvetakis began his commercial real estate career with Marcus & Millichap in August of 2008 as the bottom fell out of the housing, securities, and stock markets, and as the Great Recession truly began to earn its moniker. With a passion for the business, a healthy fear of failure, and stubborn immigrant's blood coursing through his veins, Joe foolishly, and correctly, convinced himself there had never been a better time to get into commercial real estate.

Like many, Joe didn't make a dime in 2009. However, by the end of his second year in the business, Joe was the second highest earner in the Oakland office. By his third year, he wanted to expand his business beyond investment sales, and have a more direct relationship with the retailers and developers that made the retail sector go. In August of 2011, Joe joined John Cumbelich & Associates to do just that.

Joe represents and understands a broad range of rapidly growing retailers in Northern California and beyond. From grocers such as Smart & Final, fitness uses like Fitness 19, fast food in Dunkin' Donuts, apparel boutiques like Scout & Molly's, and is the master broker nationally for Vitality Bowls Superfood Café.

Additionally, Joe's business places an emphasis on his foodie roots and represents several highest-in-quality, and best-in-category Northern California specialty restaurants such as ROAM Artisan Burgers, Zachary's Chicago Pizza, Vitality Bowls, Tava Kitchen, and several others.

## MAJOR PROJECTS

Downtown Pleasant Hill, Pleasant Hill, CA  
Main Street Plaza, Walnut Creek, CA  
La Fiesta Square, Lafayette, CA  
The Village, Walnut Creek, CA

## SELECT CLIENTELE

### Retailer

Smart & Final  
Fitness 19  
Dunkin' Donuts  
ROAM Artisan Burgers  
Zachary's Chicago Pizza  
Vitality Bowls  
Tava Kitchen  
Scout & Molly's

### Owner

UBS Realty Advisors  
Cortese Investments, LLC  
Essex Property Trust  
BH Development  
CH Development

## EXPERIENCE

### 2008-2011

#### Broker, Marcus & Millichap

Prior to joining the firm, Joe was employed by Marcus & Millichap, the number one leased-investment sales brokerage nationwide, in their Oakland office. There he specialized in the sales of retail properties. In only his second year in the business, he was the #2 agent in an office of over 20 agents.

## PROFESSIONAL AFFILIATIONS

Mr. Kuvetakis is a member of the International Council of Shopping Centers and the ICSC Next Generation and X Team International.

## EDUCATION

Mr. Kuvetakis holds a Bachelor of Arts degree from the University of California, Los Angeles.

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