

John Cumbelich, *Chief Executive Officer*

JOHN CUMBELICH & ASSOCIATES

Over a distinguished 30-year career, John Cumbelich has built one of the West's most respected retail brokerage companies, and the leading independent retail brokerage company in Northern California. Perhaps best known for his role in creating several of the landmark retail developments of the past generation, Mr. Cumbelich sourced the Corners in Walnut Creek (Tiffany & Co., Apple, GAP), East Washington Place in Petaluma (34 acres, Target), Plaza San Jose (19 acres, Target), Jones Ranch in Concord (26 acres, Lowe's), Sycamore Crossing in Hercules (13 acres), and several other high profile projects. He has personal responsibility for several of the firm's key user and owner relationships, including Regency Centers, Kroger Corp., BlackRock, Essex Property Trust, and Urban Edge Properties. Mr. Cumbelich has an extensive resume in the leasing and sale of both suburban shopping centers and High Street properties in the region's premier lifestyle markets.

MAJOR PROJECTS

Sycamore Crossing, Hercules (13 acres) – sold 2016
Mercer, Walnut Creek – sold 2016
1500 Walnut Creek (Vineyard Vines) – leased 2015
1280 Willow Pass, Concord (Hobby Lobby) – sold 2014
The Village, Walnut Creek – leased 2013
Walmart (San Ramon), Kroger (Oakland) – leased & sold 2012
Broadway Pointe, Walnut Creek (Pottery Barn) – leased 2011
Downtown Pleasant Hill – (385,000 SF) – sold 2010
DDR Mervyn's Portfolio – leased 2009
Jones Ranch, Concord (Lowe's) – sold 2008
1556 Mt. Diablo Blvd, Walnut Creek (Vornado) – sold 2007
Kroger Portfolio – sold & leased 2005/2006
East Washington Place, Petaluma – (34 acres) – sold 2004
Plaza San Jose – (Target) – sold & leased 2004
The Corners, Walnut Creek (Tiffany & Co, Apple) – leased 2003
Delta Gateway, Pittsburg (In-N-Out Burger, Circuit City) – sold 2002

SELECT CLIENTELE

BlackRock
Browman Development Company
DDR
Essex Property Trust
Lewis Retail Centers
Regency Centers
UBS Realty Advisors
Urban Edge Properties

COMPLETED TRANSACTIONS

When engaged on leasing assignments for owner and investor clients, he has completed transactions with several of the most prized retailers in America, including: Apple, AT&T, Bank of America, BevMo, Dick's Sporting Goods, GAP, Hobby Lobby, Home Depot, Orchard Supply Hardware, Paper Source, PetSmart, Pottery Barn, Restoration Hardware, Sprouts, Starbucks, Stein Mart, TD Ameritrade, Tommy Bahamas, Vineyard Vines, Walgreens, Walmart, Wells Fargo, Whole Foods and Z Gallerie.

PROFESSIONAL AFFILIATIONS

Mr. Cumbelich is a member of the International Council of Shopping Centers and has been Chairman of the Northern California Idea Exchange on three occasions. He is also a board member emeritus of X Team International.

EDUCATION

Mr. Cumbelich holds a Bachelor of Arts degree from the University of California at Berkeley.

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