



John Cumbelich
Chief Executive Officer



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Trust. Experience.

Mr. Cumbelich is the founder and Chief Executive Officer of John Cumbelich & Associates. Headquartered in Walnut Creek, CA, the firm has been responsible for several of the highest profile retail real estate transactions in Northern California since its inception in 2000. John has over 40 years of retail real estate experience and has personally been involved in transactions totaling in excess of \$5 billion. He has successfully built one of the most respected retail real estate firms in the west and the leading independent retail firm in the San Francisco Bay Area. The firm focuses on the following business lines: the representation of premier retailers and restaurants; the representation of select high profile retail centers; High Street leasing; and investment sales throughout Northern California.



Experience

Mr. Cumbelich is perhaps best known for his role in sourcing several of the landmark ground up developments of the past generation in the Bay Area including The Corners in Walnut Creek (Tiffany & Co.), Suisun Valley Place (30 acres, NorthBay Health), Plaza de San Jose (18.3 acres), Suisun Valley Place in Fairfield (30 acres), Sycamore Crossing in Hercules (13 acres), and East Washington Place in Petaluma (30.5 acres).

The firm has worked on behalf of many of the nation’s premier retailers, including: RH, Kroger, Lowes, CVS, El Pollo Loco, Petco, Lucid Motors, Bank of America, King’s Fish House, Dollar Tree and 7 Brew.

When engaged on leasing assignments for owner and investor clients, Mr. Cumbelich has completed transactions with several of the most prized retailers in America, including: Apple, Costco, Crate & Barrel, Dick’s Sporting Goods, Hobby Lobby, Home Depot, Pottery Barn, RH, Sprouts, Talbots, TJ Maxx, Tommy Bahamas, Vineyard Vines, Walmart, Wells Fargo, and Whole Foods.

Several of the most respected owners and investors in the industry have trusted Mr. Cumbelich and his firm in the representation of their Northern California assets, including: BlackRock, Browman Development Company, Discovery Companies, Essex Property Trust, Evergreen Development, Lennar, Lewis Retail Centers, Raider Hill Advisors, Regency Centers, Simon Property Group, UBS Realty Advisors and Urban Edge Properties.



Education and Affiliations

Mr. Cumbelich holds a Bachelor of Arts degree from the University of California at Berkeley.

He is a founder of X Team Retail Advisors, a partnership of 45 North American brokerage firms and a member of the International Council of Shopping Centers (ICSC).



Major Transactions

NorthBay Health	Fairfield (35 acres)	Purchased 2025
RH Gallery	Walnut Creek	Leased 2024
Costco	Riverbank	Leased 2023
Crate & Barrel	Walnut Creek	Leased 2022
Macerich	Walnut Creek	Purchased 2022
Amazon Fresh	Roseville	Leased 2021
Ceres Crossings	Ceres	Sold 2021
Monument Plaza	Concord	Sold 2021
Oakmont Plaza	Fairfield	Sold 2019
Regency Centers	Burlington & TJ Maxx	Leased 2018
Staples Center	Fairfield	Sold 2017
Sycamore Crossing	Hercules (13 acres)	Sold 2016
Mercer	Walnut Creek	Sold 2016
1500 Walnut Creek	Walnut Creek	Leased 2015



Client Network

Owners

Simon
Shorenstein
Evergreen Development
Browman Development
Lewis Retail Centers

Users

RH
NorthBay Health
CVS
Vertex Hospitality
King’s Fish House

25 YEARS
2000 – 2025

**JohnCumbelich
& Associates**