

Joe Kuvetakis, *Partner*

JOHN CUMBELICH & ASSOCIATES

Joe Kuvetakis joined the firm in August of 2011. His specialty is all things retail: investment sales, tenant representation, ground-up development, shopping center and downtown retail leasing. As a UCLA philosophy major Joe is naturally a creative problem solver and dot-connector, which serves him well in the ever-changing retail landscape.

He began his career at Marcus & Millichap in August of 2008 and had, what he believes to be, the privilege of learning the commercial real estate business during the Great Recession. While his primary focus then was on investment sales, he joined John Cumbelich & Associate three years later, as he wanted to have a more impactful hand in curating the right tenant mixes for northern California's downtowns and shopping destinations.

Joe's core beliefs are to put his clients' needs as people first, to always take the high road, to see his projects through to completion, and to pay it forward. His passion for retail continues to grow as he has seen the positive effects it can have on the surrounding markets and communities.

MAJOR PROJECTS

The Waymark – Walnut Creek, CA
La Fiesta Square – Lafayette, CA
Main Street Plaza – Walnut Creek, CA
Lafayette Mercantile – Lafayette, CA
Lafayette Town Center – Lafayette, CA
The Crossroads West – Riverbank, CA

SELECT CLIENTELE

Retailer

Amy's Drive Thru
Smart & Final
My Salon Suite
Emergence Healthcare
Fizz Champagne & Bubbles Bar
Roam Artisan Burgers
Todos Baja Grill
Jack's Restaurant & Bar
Wendy's
Dunkin'

Owner

Browman Development Company
Cortese Investments, LLC
Blake Griggs Properties
BH Development
C&H Development
Essex Property Trust
UBS Realty Advisors

EXPERIENCE

2008-2011

Broker, Marcus & Millichap

Prior to joining the firm, Joe was employed by Marcus & Millichap, the number one leases-investment sales brokerage nationwide, in their Oakland office. There he specialized in the sales of retail properties. In only his second year in the business, he was the #2 agent in an office of over 20 agents.

PROFESSIONAL AFFILIATIONS

Mr. Kuvetakis is a member of the International Council of Shopping Centers, ICSC, and X Team International.

EDUCATION

Mr. Kuvetakis holds a Bachelor of Arts degree from the University of California, Los Angeles.

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