

# John Cumbelich, *Chief Executive Officer*

JOHN CUMBELICH & ASSOCIATES

Over a distinguished 35-year career, John Cumbelich has built one of the West's most respected retail brokerage companies, and the leading independent retail brokerage company in Northern California. Perhaps best known for his role in creating several of the landmark retail developments of the past generation, Mr. Cumbelich sourced the Corners in Walnut Creek (Tiffany & Co., Apple, GAP), East Washington Place in Petaluma (34 acres, Target), Plaza San Jose (19 acres, Target), Jones Ranch in Concord (26 acres, Lowe's), Sycamore Crossing in Hercules (13 acres), and several other high profile projects. He has personal responsibility for several of the firm's key user and owner relationships, including Regency Centers, Lewis Retail Centers, Raider Hill Advisors, BlackRock, Balboa Retail Partners, Discovery Companies, and Urban Edge Properties. Mr. Cumbelich has an extensive resume in the leasing and sale of both suburban shopping centers and High Street properties in the region's premier lifestyle markets.

## MAJOR PROJECTS

Crossroads West, Riverbank (Costco) – leased 2022  
Crate & Barrel, Walnut Creek (20,000 SF) – leased 2022  
Macerich, 1401 Mt Diablo, Walnut Creek – purchased 2022  
Raider Hill Advisors, Rocklin (Amazon) – leased 2021  
Ceres Crossings, Ceres (95,000 SF) – sold 2021  
Monument Plaza, Concord (40,000 SF) – sold 2021  
Oakmont Plaza (FoodMaxx) – sold 2019  
Regency Centers, Talbots – leased 2019  
Regency Centers, Burlington & TJMaxx – leased 2018  
1250 Oliver Rd, Fairfield (Staples) – sold 2017  
6600 Lone Tree Blvd, Rocklin – sold 2017  
Sycamore Crossing, Hercules (13 acres) – sold 2016  
Mercer, Walnut Creek – sold 2016  
1500 Walnut Creek (Vineyard Vines) – leased 2015  
1280 Willow Pass, Concord (Hobby Lobby) – sold 2014  
The Village, Walnut Creek – leased 2013  
Walmart (San Ramon), Kroger (Oakland) – leased & sold 2012  
Broadway Pointe, Walnut Creek (Pottery Barn) – leased 2011  
Downtown Pleasant Hill – (385,000 SF) – sold 2010  
DDR Mervyn's Portfolio – leased 2009  
Jones Ranch, Concord (Lowe's) – sold 2008  
1556 Mt. Diablo Blvd, Walnut Creek (Vornado) – sold 2007  
Kroger Portfolio – sold & leased 2005/2006  
East Washington Place, Petaluma – (34 acres) – sold 2004  
Plaza San Jose – (Target) – sold & leased 2004  
The Corners, Walnut Creek (Tiffany & Co, Apple) – leased 2003  
Delta Gateway, Pittsburg (In-N-Out Burger, Circuit City) – sold 2002

## SELECT RETAILERS

RH, Lucid Motors, King's Fish House, Kroger, CVS, Dunkin' Brands, East Brother Beer, Calicraft

## OWNER/INVESTOR CLIENTELE

Balboa Retail Partners	Lewis Retail Centers
BlackRock	Raider Hill Advisors
Browman Development Co.	Regency Centers
Discovery Companies	Shorenstein
Evergreen Devco, Inc.	UBS Realty Advisors
Lennar	Urban Edge Properties

## COMPLETED TRANSACTIONS

When engaged on leasing assignments for owner and investor clients, Mr. Cumbelich has completed transactions with several of the most prized retailers in America, including: Amazon, Apple, AT&T, Bank of America, Costco, Crate & Barrel, Dick's Sporting Goods, GAP, Hobby Lobby, Home Depot, Pottery Barn, Restoration Hardware, Sprouts, Starbucks, TD Ameritrade, Talbots, Tommy Bahamas, Vineyard Vines, Walgreens, Walmart, Wells Fargo and Whole Foods.

## EDUCATION

Mr. Cumbelich holds a Bachelor of Arts degree from the University of California at Berkeley.

## PROFESSIONAL AFFILIATIONS

Mr. Cumbelich is a member of the ICSC and has been Chairman of the Northern California conference on three occasions. He is also a founder and board member emeritus of X Team Retail Advisors.

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**JohnCumbelich**  
& Associates

Trust. Experience.