



Is a **bigger** brokerage network better?  
Is **smaller** better?

**Neither.** Better is better.

**X Team. Better.**



X Team International, a leading retail real estate brokerage alliance serving the world's premier tenants, landlords, developers, owners and third-party service providers.





**Better Resources.** When you work with an XTeam partner, you get the experience, technology and established relationships you look for in a national firm combined with passion, insight, personal service and local knowledge you've come to expect from a regional boutique brokerage firm. Because of the size and structure of X Team, the focus is exclusively on providing superior service, strengthening close personal relationships and achieving long-term, strategic goals with lasting solutions.

Leveraging the extensive knowledge and years of industry experience shared by X Team partners, the alliance specializes in tenant representation, developer/landlord representation and retail investments. From in-depth analyses to site selection, leasing and transaction negotiations, no one is more qualified to handle your retail real estate needs and help you achieve your goals than X Team International.

### Our Mission

By combining passion and market-specific insight gained from years of successfully representing all facets of the retail real estate industry, X Team International partners are committed to providing superior, client-focused service and achieving the strategic goals necessary for the success of every client.







## Tenant Representation

X Team International partners understand that selecting the best site for any retail location is a combination of science and art. As experts who truly understand the ins and outs of the local market area, X Team International partners have the track record, attention to detail and accountability required to execute the most successful site selection strategies necessary to deliver maximum real estate results for their retail clients.







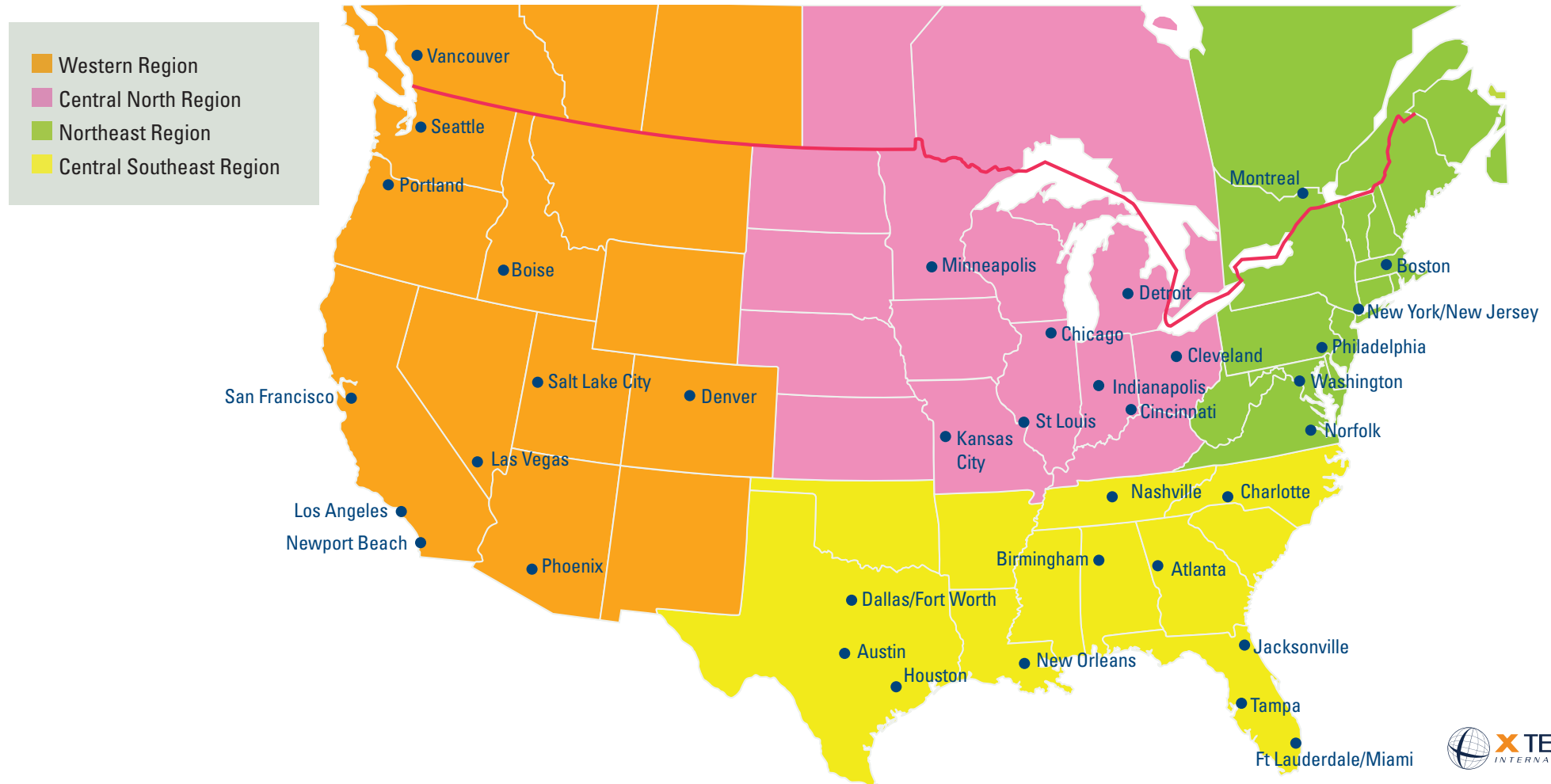
## Landlord Representation

X Team International partners represent world class projects on America's best high streets and regional shopping areas. The combination of experience, insight and market knowledge is what enables X Team International partners to execute successful real estate strategies for every client.



**Better Local and International Presence.** We are over 450 professionals in 35 offices throughout North America. We are a powerful network of partner offices that exclusively focus on first class, best in class, world class retail real estate. XTeam International's unique platform assembles the strongest and most experienced retail-only specialists in the most important metropolitan markets in North America. There are no substitutes for resume or reputation, and each XTeam partner office is a recognized leader in its regional trade area. Our team has an enormous track record in the representation of Fortune 500 and emerging retailers alike. We represent North America's premier Power Center and Specialty Center developers as well as regional and local clientele who own the high street retail and neighborhood centers where North America shops. In 2014 XTeam consummated retail lease and sale transactions in North America that totaled over \$3.0 Billion in value and over 30 Million square feet of the best space in every retail market. We provide brokerage and consulting services to firms that make the economy hum in every major North American market.

**35 Offices.**  
**Over 450 Professionals.**  
**Exclusively focused**  
**on first class,**  
**best in class,**  
**retail real estate.**



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